CTE CONTENT AREA: Family and Consumer Sciences
CONTENT MODULE TITLE: Individual Growth and Life Readiness

### MODULE DESCRIPTION

This module introduces students to the ways in which understanding self impacts lifelong choices. Students will explore, identify, and assess personal traits, interests, and abilities relative to becoming a contributing member of home, school, community, and work environments. Students will identify and analyze basic money management concepts. Students will have the opportunity to explore the wide variety of career options related to personal self-discovery and identify the knowledge, skills, education, and training necessary for success within a variety of fields.

### GUIDING QUESTION

What knowledge and skills are necessary to demonstrate introductory understanding of self, interests, aptitudes, and abilities as they relate to personal development, employability, and financial readiness?

### MODULE CONTENT

**Individual Growth and Life Readiness**

1. **Personal Development**
   - Students will
     a) Examine personal values
     b) Discover and evaluate personality traits and strengths
     c) Predict areas of personal interests relating to the future

2. **Goal Setting**
   - Students will
     a) Acknowledge the role of personal values and standards in goal setting
     b) Differentiate between SMART and Stretch goals
     c) Establish a goal for personal improvement
     d) Design, implement, and evaluate a plan to attain a desired goal

3. **Employability**
   - Students will
     a) Explore employability skills
     b) Show understanding of interpersonal dynamics
     c) Demonstrate effective communication skills
     d) Explore and implement strategies for career readiness

4. **Financial Readiness**
   - Students will
     a) Identify sources of income
     b) Create and follow a budget

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NYS Middle-level CTE
Preliminary Release for Field Review and Piloting
c) Explore options for money transfers  
d) Examine how to balance a bank account  
e) Determine ways for saving money  
f) Compare and contrast different types of credit and loans  
g) Evaluate the impact of various family transitions on personal finance

5. Career Pathways
Students will  
a) Explore various careers within the 16 national career clusters  
b) Examine the skills needed to become an entrepreneur

ILLUSTRATIVE ACTIVITIES by Theme Module

Career and Community Opportunities  
Discovering Personal Traits  
Students discover and evaluate personal traits using a variety of tools approved by their school communities, such as values inventories, strengths inventories, personality assessments, and job skills inventories. Students will use the information gathered from these activities when practicing employment activities, such as creating a resume, identifying references, creating a targeted cover letter, filling out a job application, preparing for a job interview, and sending follow-up communication.

Communication and Interpersonal Relationships  
Interview an Adult  
Students make arrangements to interview an adult in a career field of interest to them. Prior to their interviews, students work in pairs to practice effective communication skills to use during the student/adult interview, including observing and practicing effective non-verbal communication skills; reading questions aloud using different tones and inflections; and role playing active/reflective listening.

Financial and Consumer Literacy  
Savings Options  
Students create a short-term financial savings goal for a specific item or purpose. Invite a panel of representatives from a variety of local financial institutions to present information on savings products available from their institutions. Following the presentation, students decide which product they would choose to help them reach their savings goals and present their choice and reasons to the class.

Health, Safety, and Wellness  
3-D Personal Timelines  
Students make 3-D personal timelines illustrating where they have been, where they are now, and where they are going, including the goals they would like to achieve in their lifetime. Students will imagine, describe, and represent the lifestyle they would like to experience, including their physical, emotional, social and academic goals. Timelines will show the steps necessary to achieve these goals.
Problem Solving and Innovation
Entrepreneurship
After students view interviews with entrepreneurs, such as through Khan Academy, students create lists of traits or characteristics common to successful entrepreneurs. Small groups develop entrepreneurship plans and make prototype food, textile, or human services products. Groups pitch their ideas to a panel representing potential investors. Classmates and investors vote on which entrepreneurs to back.

Sustainability
Preserving Natural Resources in Leisure Activities
Students will identify a leisure activity or hobby that they do now or would like to include in their future lifestyle. Make a list of the resources used to engage in this activity. Research ways the activity could be amended to preserve natural resources or to make a lesser impact on the environment, for example installing a solar heating cover on a swimming pool or converting a swimming pool to salt water. Students will share ideas with the class.

STANDARDS ADDRESSED
New York State Career Development and Occupational Standards (CDOS)
Intermediate Level
Standard 1: Career Development
Students will be knowledgeable about the world of work, explore career options, and relate personal skills, aptitudes, and abilities to future career decisions.
Standard 2: Integrated Learning
Students will demonstrate how academic knowledge and skills are applied in the workplace and other settings.
Standard 3a: Universal Foundation Skills
Students will demonstrate mastery of the foundation skills and competencies essential for success in the workplace.

NYS Learning Standards for Family and Consumer Sciences
Intermediate Level
Standard 2: Safe and Healthy Environment
Students will acquire the knowledge and ability necessary to create and maintain a safe and healthy environment
Standard 3: Resource Management
Students will understand and be able to manage their personal and community resources

Common Career Technical Core Standards
https://www.careertech.org/career-ready-practices
Career Ready Practices
1. Act as a responsible and contributing citizen and employee
3. Attend to personal health and financial well-being
4. Communicate clearly and effectively and with reason
8. Utilize critical thinking to make sense of problems and persevere in solving them
9. Model integrity, ethical leadership, and effective management
10. Plan education and career paths aligned to personal goals
11. Use technology to enhance productivity

National Family and Consumer Sciences Standards

1.0 Career, Community and Family Connections
Integrate multiple life roles and responsibilities in family, work, and community settings
  1.2.1 Analyze potential career choices to determine the knowledge, skills, attitudes, and
      opportunities associated with each career
  1.2.2 Demonstrate job seeking and job keeping skills
  1.2.3 Apply communication skills in school, community, and workplace settings
  1.2.4 Demonstrate teamwork skills in school, community, and workplace settings
  1.2.8 Demonstrate employability skills, work ethics, and professionalism

2.0 Consumer and Family Resources
Evaluate management practices related to the human, economic, and environmental resources in a
global context
  2.1.1 Apply time management, organizational, and process skills to prioritize tasks and
      achieve goals
  2.1.2 Analyze how individuals and families make choices to satisfy needs and wants
  2.1.7 Apply consumer skills to decisions about recreation
  2.4.3 Assess the use of technology and its effect on quality of life
  2.5.1 Analyze the use of resources in making choices that satisfy needs and wants of
      individuals, families, and communities
  2.5.3 Analyze economic effects of laws and regulations that pertain to consumers and
      providers of services
  2.6.1 Evaluate the need for personal and family financial planning
  2.6.2 Apply financial management principles to individual and family financial practices
  2.7.2 Analyze how education, income, career, and life choices relate to achieving financial
      goals
  2.7.3 Manage money effectively by developing financial goals and budgets
  2.7.4 Manage credit and debt to remain both creditworthy and financially secure

12.0 Human Development
Analyze factors that influence human growth and development
  12.1.1 Analyze physical, emotional, social, moral, and cognitive development
  12.2.4 Analyze the influence of life events on individuals’ physical, emotional, social, moral,
      and cognitive development

13.0 Interpersonal Relationships
Demonstrate respectful and caring relationships in the family, workplace and community
  13.1.1 Analyze processes for building and maintaining interpersonal relationships
  13.2.1 Analyze the effects of personal characteristics on relationships
  13.3.1 Analyze communication styles and their effects on relationships
  13.3.2 Demonstrate verbal and nonverbal behaviors and attitudes that contribute to
      effective communication
  13.3.3 Demonstrate effective listening and feedback techniques
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<tr>
<th>RESOURCES</th>
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<tbody>
<tr>
<td>New York State Department of Labor</td>
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<td>New York State Career Zone</td>
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<td><a href="https://www.careerzone.ny.gov">https://www.careerzone.ny.gov</a></td>
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<td>Career Zone is a no-cost online career exploration and planning tool developed by the New York State Department of Labor. It offers career and education information on thousands of careers, as well as, self-assessment and career planning tools. Career Zone is appropriate for users from middle school through adult.</td>
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United States Department of Labor
CareerOneStop
[https://www.careeronestop.org](https://www.careeronestop.org)
CareerOneStop is the career, training, and job search website for the U.S. Department of Labor. The website serves job seekers, businesses, students, and career advisors with a variety of free online tools, information, and resources.

California Department of Education
[https://www.cde.ca.gov/eo/in/fl/finlitk12.asp](https://www.cde.ca.gov/eo/in/fl/finlitk12.asp)
This site offers an electronic resource library for grades K–12 providing links to programs that are appropriate for use in the classroom or at home as a resource for students, teachers, and parents who want to increase financial literacy.

CAREER Wise Education
[https://careerwise.minnstate.edu/careers/assessmentsuite.html](https://careerwise.minnstate.edu/careers/assessmentsuite.html)
Career Wise Education offers a suite of career inventories and assessments that help students identify interests and skills and match them to careers. For example, the Interest Assessment shows an individual interest profile and connects that profile to specific careers and majors. Short and long format assessments are available.

National Education Association (NEA)
Resources for Teaching Financial Literacy
This website provides resources to supplement curriculum and help students gain the financial literacy skills they'll need to manage their financial resources effectively throughout their lives.

Association of Career and Technical Education
Career Planning Guide
Research has identified middle school as a time when students can benefit the most from career exploration, a process of building self-awareness, learning about potential careers, and developing a plan for reaching future goals.

AdvanceCTE
Middle Level Career Interest Inventory

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https://cte.careertech.org/sites/default/files/StudentInterestSurvey-English.pdf

This website provides a Career Interest inventory worksheet to use with students in helping them identify the potential matches to the 16 career clusters available to them.

Association of CTE Administrators (ACTEA)

CTE Strong Videos
http://www.ctestroy.com

Edge Factor has created a series of inspirational videos related to Career and Technical Education that provide students with a very contemporary perspective on CTE options. Career Cluster videos provide a new look at the many career options that students have in high school and beyond.

Career and Technical Education Technical Assistance Center of New York (CTE TAC)
http://nyctecenter.org/

The Career and Technical Education Technical Assistance Center (CTE TAC) operates under a state contract to assist the New York State Education Department (NYSED) in carrying out its mission of improving the quality, access, and delivery of career and technical education through research-based methods and strategies resulting in broader CTE opportunities for all students.

New York State Association of Family and Consumer Sciences Educators (NYSAFCSE)
http://www.nysafcse.org/

Family and Consumer Sciences education in New York state is delivered through a variety of courses designed to promote student attainment of the intermediate and commencement level New York State Learning Standards for Family and Consumer Sciences (FACS) and Career Development and Occupational Studies (CDOS). This professional organization hosts a website that includes "Curriculum" and a "Best Practices" tabs.