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2018 REGIONAL ECONOMIC LABOR OUTLOOK ALIGNMENT

Mid-Hudson

Prepared by the CTE Technical Assistance Center of NY

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MID-HUDSON REGIONAL ECONOMIC LABOR OUTLOOK ALIGNMENT

National Career Clusters	Regional Economic Development Council Focus Industries ¹	Regional Industry Jobs with Strong Projected Growth (> 7% from 2014 through 2024) ²	Jobs in Significant Industries with Strong Projected Growth through 2022 ³	Further Description of Significant Industries
<p>Agriculture, Food and National Resources</p>	<p>From 2011 to 2017, the Agriculture cluster experienced 3.1% growth in number of establishments, 13.8% growth in the number of jobs, and 6.8% growth in wages.</p> <p>From 2011 to 2017, the Food and Beverage cluster experienced 10.9% growth in number of establishments, 24.5% growth in the number of jobs, and 20.8% growth in wages!</p> <p>The Natural Resources Work Group researches and advises the Council on projects and initiatives related to the MHREDC's PLAY strategy. While utilizing the Hudson Valley Regional Council's "Mid-Hudson Regional Sustainability Plan," the group ensures the MHREDC's economic development strategy aligns with the need to leverage the region's outstanding natural resources, including its unique social, cultural and natural history, to sustain the Mid-Hudson's unparalleled quality of life and support key industries such as agriculture, tourism, arts and culture, and sustainable energy.</p>	<p style="text-align: center;">-</p>		

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<p>Architecture and Construction</p>	<p>The Mid-Hudson/Hudson Valley Region has myriad renovation/revitalization projects being planned or that are already underway, which add thousands of jobs to the architecture and construction industry.</p> <p>Priority Projects in the Mid-Hudson Region are divided into three categories: Live, Work, and Play.</p> <p>In the 2018 REDC Progress Report, the priority projects in the Live cluster were expected to add about 525 construction jobs. The Work cluster would add about 220 construction jobs, and the Play cluster would create about 330 construction jobs.</p>	<ul style="list-style-type: none"> • Architecture and Engineering Occupations (12.1%) <ul style="list-style-type: none"> - Architects, Surveyors, and Cartographers (17.7%) - Drafters, Engineering Technicians, and Mapping Technicians (12.6%) • Construction and Extraction Occupations (25.1%) <ul style="list-style-type: none"> - Supervisors of Construction and Extraction Workers (21.4%) - Construction Trades Workers (26.5%) - Helpers, Construction Trades (36.4%) - Construction and Building Inspectors (17.3%) - Hazardous Materials Removal Workers (25.6%) - Highway Maintenance Workers (7.7%) - Rail-Track Laying and Maintenance Equipment Operators (8.3%) - Septic Tank Servicers and Sewer Pipe Cleaners (26.3%) - Heating, Air Conditioning, and Refrigeration Mechanics and Installers 	<p>Construction of Buildings</p> <ul style="list-style-type: none"> - Carpenters - Construction Laborers - First-Line Supervisors of Construction Trades & Extraction Work - Construction Managers - Painters, Construction and Maintenance - Brick masons and Block masons <p>Heavy and Civil Engineering Construction</p> <ul style="list-style-type: none"> - Construction Laborers - Operating Engineers and Other Construction Equipment Operators - Carpenters - First-Line Supervisors of Construction Trades & Extraction Work - Heavy and Tractor-Trailer Truck Drivers - Construction Managers - Civil Engineers 	<p>The construction sector, which had been decimated by the collapse of the housing market has rebounded nicely. All three industries from this sector make the “significant industries” list and combined to add almost 2,000 jobs from 2009–2014.</p> <p>Construction of buildings (NAICS Industry 236) gained 1,300 jobs, specialty trade contractors (NAICS Industry 238) added 400, and heavy and civil engineering (NAICS Industry 237) had a gain of 200 jobs. The outlook for the sector is very bright, with a slew of mega projects on tap for the year. Job opportunities will arise from the construction of the \$3.9 billion new Tappan Zee Bridge; the \$1.1 billion Adelaar Destination Resort; and the \$100 million Hudson Valley Loop retail complex. Combined, these three projects are expected to add several thousand jobs to the region. Impending retirement of the baby boomers will also contribute to more job opportunities.</p>

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Architecture and Construction (continued)		<ul style="list-style-type: none"> • Installation, Maintenance, and Repair Occupations (13.8%) <ul style="list-style-type: none"> - Supervisors (13.7%) - Electrical and Electronic Equipment Mechanics, Installers, and Repairers (9.7%) - Control and Valve Installers and Repairers, Except Mechanical Door (21.6%) - Heating, Air Conditioning, and Refrigeration Mechanics and Installers (34.9%) - Industrial Machinery Mechanics (22.1%) - Maintenance and Repair Workers, General (16.5%) - Coin, Vending, and Amusement Machine Servicers and Repairers (53.1%) - Helpers--Installation, Maintenance, and Repair Workers (20.5%) 	Specialty Trade Contractors <ul style="list-style-type: none"> - Plumbers, Pipefitters, and Steamfitters - Construction Laborers - Carpenters - Electricians - Heating, Air Conditioning, and Refrigeration Mechanics and Installers - Painters, Construction and Maintenance - Operating Engineers and Other Construction Equipment Operators 	
Arts, A/V Technology & Communications		<ul style="list-style-type: none"> • Arts, Design, Entertainment, Sports, and Media Occupations (9.5%) <ul style="list-style-type: none"> - Entertainers and Performers, Sports and Related Workers (15.2%) - Media and Communication Equipment Workers (10.5%) - 		

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<p>Business Management & Administration</p>	<p>Orange County Community College Association Inc. will invest to undertake Phase I of the Innovation Grand Street Project, involving the renovation of two vacant/ underutilized buildings in the City of Newburgh’s historic downtown district. The project has dual priorities - to revitalize Newburgh’s downtown district while creating meaningful employment and fostering entrepreneurial activities. The project will create space for training and programming addressing specific needs for an educated workforce and encourage entrepreneurship in the region’s growing industries, along with collaborative partners and local businesses. The project aims to support the “how” of small business creation, especially in ethnic communities who face many unique barriers in their business development endeavors.</p> <p>SMALL BUSINESS TASK FORCE/MWBE Acknowledging the fact that the majority the Mid-Hudson’s businesses have fewer than 20 employees, the Council established the Small Business Work Group to address issues faced by small businesses throughout the Region. Through networking, roundtable events and leveraging existing organizations, this group seeks to address the Council’s priority of supporting and encouraging MWBEs.</p>	<ul style="list-style-type: none"> • Management Occupations (12.5%) <ul style="list-style-type: none"> - Top Executives (15.2%) - Advertising, Marketing, Promotions, Public Relations, and Sales Managers (10.9%) - Operations Specialties Managers (12.9%) - Other Management Occupations (10.0%) • Business and Financial Operations Occupations (12.5%) <ul style="list-style-type: none"> - Business Operations Specialists (15.5%) • Office and Administrative Support Occupations (7.5%) <ul style="list-style-type: none"> - Supervisors of Office and Administrative Support Workers (14.8%) - Information and Records Clerks (12.6%) - Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (11.5%) - Office Clerks, General (9.5%) - Proofreaders and Copy Markers (8.3%) 	<p>Professional, Scientific, and Technical Services</p> <ul style="list-style-type: none"> - Accountants and Auditors - Paralegals and Legal Assistants - Software Developers, Applications - Management Analysts - Lawyers - Secretaries and Administrative Assistants, Except Legal, Medical, and Executive - Bookkeeping, Accounting, and Auditing Clerks <p>Management of Companies and Enterprises</p> <ul style="list-style-type: none"> - Billing and Posting Clerks and Machine Operators - Accountants and Auditors - First-Line Supervisors of Office and Administrative Support Workers - Financial Managers - Human Resources Specialists - Customer Service Representatives - Computer Systems Analysts - Bookkeeping, Accounting, and Auditing Clerks - General and Operations Managers 	<p>Professional and business services is an industry sector that is very sensitive to economic trends. These companies primarily sell services to other businesses, rather than to consumers.</p> <p>Professional, scientific and technical services (NAICS Industry 541), management of companies and enterprises (NAICS Industry 551), and administrative and support services (NAICS Industry 561) combined to add 7,600 jobs from 2009-2014, the most of any sector. Job gains in professional and business services are in part attributed to improved business conditions. As corporate profits improve, so does the spending for these types of services, spurring a demand for office workers, computer specialists, engineers, accountants, lawyers and consultants among others.</p>

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Business Management & Administration (continued)			Administrative and Support Services <ul style="list-style-type: none"> - Janitors and Cleaners - Landscaping and Groundskeeping Workers - Security Guards - Secretaries and Administrative Assistants, Except Legal, Medical, and Executive - Customer Service Representatives - Maintenance and Repair Workers, - Sales Representatives, Services, General and Operations Managers 	
Education and Training		<ul style="list-style-type: none"> • Education, Training, and Library Occupations (12.5%) <ul style="list-style-type: none"> - Postsecondary Teachers (15.6%) - Self-Enrichment Education Teachers (36.6%) 	Educational Services <ul style="list-style-type: none"> - Teachers Assistants - Elementary School Teachers, Except Special Education - Secondary School Teachers, Except Special and Career/Technical Education - Substitute Teachers - Middle School Teachers, Except Special and Career/Technical Education - Self-Enrichment Education Teachers - Secretaries and Administrative Assistants, Except Legal, Medical, and Executive - Special Education Teachers, Secondary School - Childcare Workers 	Educational services (NAICS Industry 611), with about 98,100 jobs, has the largest employment base of any significant industry. This sector is driven more by demographic trends than by economic conditions. The average annual pay rate for jobs in educational services (\$62,500) tops that of the average all-industry annual wage (\$56,600). As population is expected to grow and pressure on local budgets lessens, employment is expected to grow modestly after shedding 4,700 positions between 2009 and 2014.

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Finance	From 2011 to 2017, the Finance and Professional Services cluster experienced 1.0% growth in number of establishments, 4.5% growth in the number of jobs, and 5.2% growth in wages.	<ul style="list-style-type: none"> • Business and Financial Operations Occupations (12.5%) <ul style="list-style-type: none"> - Financial Specialists (15.5%) 	<p>Credit Intermediation and Related Activities</p> <ul style="list-style-type: none"> - Tellers - First-Line Supervisors of Office and Administrative Support Workers - Customer Service Representatives - Financial Managers - Loan Officers - Financial Analysts - Personal Financial Advisors <p>Insurance Carriers and Related Activities</p> <ul style="list-style-type: none"> - Customer Service Representatives - Office Clerks, General <p>Professional, Scientific, and Technical Services</p> <ul style="list-style-type: none"> - Accountants and Auditors - Bookkeeping, Accounting, and Auditing Clerks 	Credit Intermediation and related activities (NAICS Industry 522) and insurance carriers and related activities (NAICS Industry 524) are part of the broader finance and insurance sector. Several New York City financial institutions have back-office operations in the region, most notably Morgan Stanley. The two aforementioned financial industries collectively employ more than 23,000 and pay annual wages that are well above the average all-industry annual wage.
Government & Public Administration				

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<p>Health Science</p>	<p>The Healthcare cluster has seen significant growth in Average Annual Employment since 2011 (7.5%).</p> <p>Wage growth has been strong Healthcare cluster (13.19% since 2011).</p>	<ul style="list-style-type: none"> • Healthcare Practitioners and Technical Occupations (20.2%) <ul style="list-style-type: none"> - Health Diagnosing and Treating Practitioners (19.8%) - Health Technologists and Technicians (21.0%) - Occupational Health and Safety Specialists (17.9%) - Athletic Trainers (15.0%) • Healthcare Support Occupations (27.3%) <ul style="list-style-type: none"> - Nursing, Psychiatric, and Home Health Aides (28.8%) - Occupational Therapy and Physical Therapist Assistants and Aides (32.4%) - Dental Assistants (22.3%) - Medical Assistants (29.6%) - Medical Equipment Preparers (15.0%) - Veterinary Assistants and Laboratory Animal Caretakers (11.8%) - Phlebotomists (33.3%) - Medical Secretaries (27.4%) 	<p>Ambulatory Health Care Services</p> <ul style="list-style-type: none"> - Receptionists and Information Clerks - Home Health Aides - Personal Care Aides - First-Line Supervisors of Office and Administrative Support Workers - Registered Nurses - Medical Assistants - Dental Assistants - Physicians and Surgeons, All Other - Licensed Practical and Licensed Vocational Nurses - Secretaries and Administrative Assistants, Except Legal, Medical, and Executive <p>Hospitals</p> <ul style="list-style-type: none"> - Registered Nurses - Nursing Assistants - Physicians and Surgeons, All Other - Psychiatric Aides - Medical and Health Services Managers - Interviewers, Except Eligibility and Loan - First-Line Supervisors of Office and Administrative Support Workers - Secretaries and Administrative Assistants, Except Legal, Medical, and Executive 	<p>Growth in health care industry employment is driven more by demographics than by overall economic conditions. Almost all health care occupations are expected to be in demand over the next decade as the region's population continues to age (the region's baby boomer population now stands at more than 600,000).</p> <p>From 2009-2014, health care added 4,300 jobs, with average annual wages ranging from \$37,200 in nursing and residential care facilities, to \$66,700 in hospitals. Ambulatory health care services, up 5,600, accounted for the most new jobs in this sector over the period.</p>

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<p>Hospitality & Tourism</p>	<p>Workforce Development Highlight: Hospitality Recognizing that tourism is an important part of the Mid Hudson’s economy that creates a multiplier effect that grows other industries – the PLAY piece in the MHREDC strategy – the Council feels it is its duty to hear from regional hospitality firms. Large projects in this sector have been supported by the Council over the past seven rounds – LEGOLAND New York, Bellefield at Historic Hyde Park, food and beverage manufacturers, and more. These projects will create thousands of jobs in hospitality, and the Council is preparing now for this future growth.</p> <p>From 2011 to 2017, the Tourism, Arts and Culture cluster experienced 6.1% growth in number of establishments and 6.4% growth in the number of jobs, but wages decreased 7.3% during that time.</p>	<ul style="list-style-type: none"> • Food Preparation and Serving Related Occupations (22.8%) <ul style="list-style-type: none"> - Supervisors of Food Preparation and Serving Workers (24.8%) - Cooks and Food Preparation Workers (20.5%) - Food and Beverage Serving Workers (22.9%) • Building and Grounds Cleaning and Maintenance Occupations (15.8%) <ul style="list-style-type: none"> - Landscaping and Grounds keeping Workers (17.9%) 	<p>Amusement, Gambling and Recreation</p> <ul style="list-style-type: none"> - Amusement and Recreation Attendants - Fitness Trainers and Aerobics Instructors - Landscaping and Grounds keeping Workers - Waiters and Waitresses - Coaches and Scouts - Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers - Bartenders - Receptionists and Information Clerks - Recreation Workers 	<p>The amusement, gambling and recreation (NAICS Industry 713) sector has an above average growth rate (9.6 %) over the period from 2009-2014 and is projected to grow by more than 38 percent through 2022. The outlook for the industry is bright, as the region was awarded one of three gaming licenses to operate a full-scale casino. The Montreign Adelaar Entertainment Resort in Sullivan County, will further enhance employment opportunities for job seekers in the region.</p>

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<p>Human Services</p>		<ul style="list-style-type: none"> • Community and Social Service Occupations (16.8%) <ul style="list-style-type: none"> - Counselors, Social Workers, and Other Community and Social Service Specialists (16.4%) - Religious Workers (20.6%) • Building and Grounds Cleaning and Maintenance Occupations (15.8%) <ul style="list-style-type: none"> - Supervisors of Building and Grounds Cleaning and Maintenance Workers (12.7%) - Building Cleaning and Pest Control Workers (15.3%) - Landscaping and Grounds keeping Workers (17.9%) • Personal Care and Service Occupations (20.6%) <ul style="list-style-type: none"> - Supervisors of Personal Care and Service Workers (20.5%) - Animal Care and Service Workers (20.2%) - Entertainment Attendants and Related Workers - Funeral Service Workers (15.8%) - Personal Appearance Workers (19.9%) - Baggage Porters, Bellhops, and Concierges (22.2%) - Tour and Travel Guides (15.8%) - Personal Care Aides (29.7%) - Fitness Trainers and Aerobics Instructors (21.1%) - Recreation Workers (18.0%) 	<p>Nursing and Residential Care Facilities</p> <ul style="list-style-type: none"> - Nursing Assistants - Home Health Aides - Licensed Practical and Licensed Vocational Nurses - Personal Care Aides - Registered Nurses - Childcare Workers - Maids and Housekeeping Cleaners - Food Servers, Non-restaurant - Mental Health Counselors - Recreation Workers 	<p>An aging population fueled a demand for health care specialists, including nurses, home health aides, medical assistants and other health care specialists.</p>

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Information Technology	Information Technology has seen a significant decrease (11.3%) in the number of jobs since 2011. Wage growth has been steadily decreasing at a rate of nearly 3%.	<ul style="list-style-type: none"> • Computer and Mathematical Occupations (16.7%) <ul style="list-style-type: none"> - Computer Occupations (16.2%) 	Professional, Scientific, and Technical Services <ul style="list-style-type: none"> - Software Developers, Applications 	
Law, Public Safety, Corrections and Security		<ul style="list-style-type: none"> • Legal Occupations (7.7%) <ul style="list-style-type: none"> - Lawyers, Judges, and Related Workers (7.4%) - Legal Support Workers (8.3%) • Protective Service Occupations (8.7%) <ul style="list-style-type: none"> - Security Guards (17.9%) - Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers (19.1%) 	Professional, Scientific, and Technical Services <ul style="list-style-type: none"> - Lawyers - Paralegals and Legal Assistants 	

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<p>Manufacturing</p>	<p>Since 2011, the Advanced Manufacturing cluster has experienced a nearly 6% decrease in the number of establishments and a significant decrease (17%) in the number of jobs. Wage growth has been decreasing in at nearly 4% since 2011.</p> <p>Workforce Development Highlight: Manufacturing Representatives from 18 Mid-Hudson region manufacturing firms attended a roundtable discussion hosted by Empire State Development’s Mid-Hudson Regional office, in partnership with The Council of Industry. Topics included immediate workforce needs, anticipated needs, successful programs, and program gaps. Manufacturers generally agreed that a multilayered approach to workforce development is imperative. They are seeking resources to tackle misperceptions of the manufacturing industry and to help fill immediate positions. The MHREDC has leveraged the Council of Industry as a strategic partner, supporting their collaborative recruiting initiative as a means to address this problem. It provides members a forum to collaboratively access a larger candidate pool and job boards. This regional initiative also includes a marketing campaign to increase awareness of current job opportunities and overcome mis-perceptions of the manufacturing sector.</p>	<ul style="list-style-type: none"> • Food Processing Workers (19.6%) <ul style="list-style-type: none"> - Bakers (20.0%) - Butchers and Meat Cutters (10.2%) - Meat, Poultry, and Fish Cutters and Trimmers (16.7%) - Slaughterers and Meat Packers (12.5%) - Food Batchmakers (20.0%) - Food Cooking Machine Operators and Tenders (26.7%) • Metal Workers and Plastic Workers (4.9%) <ul style="list-style-type: none"> - Computer-Controlled Machine Tool Operators, Metal and Plastic (33.3%) - Machinists (16.3%) - Tool and Die Makers (7.7%) - Welders, Cutters, Solderers, and Brazers (11.0%) • Plant and System Operators (10.2%) <ul style="list-style-type: none"> - Power Plant Operators (13.3%) - Stationary Engineers and Boiler Operators (7.9%) - Water and Wastewater Treatment Plant and System Operators (10.8%) • Other Production Occupations <ul style="list-style-type: none"> - Assemblers and Fabricators (22.6%) - Woodworking Machine Setters, Operators, and Tenders, Except Sawing (8.3%) 	<p>Food Manufacturing</p> <ul style="list-style-type: none"> - Bakers - Food Batchmakers - Meat, Poultry, and Fish Cutters and Trimmers - Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products - Packers and Packagers, Hand - Laborers and Freight, Stock, and Material Movers, Hand <p>Computer and Electronic Product Manufacturing</p> <ul style="list-style-type: none"> - Electrical and Electronics Engineering Technicians - Inspectors, Testers, Sorters, Samplers, and Weighers - Mechanical Engineers - Purchasing Agents, Except Wholesale, Retail, and Farm Products 	<p>Computer and electronic product manufacturing (NAICS Industry 334) recorded significant job losses from 2009–2014, however, the sector pays well above the average all-industry annual wage. The annual wage in computer and electronic product manufacturing is \$138,800, which is almost three times higher than the average all-industry annual wage of \$56,600. Meanwhile, food manufacturing (NAICS Industry 311) grew 27.1 percent, which was the second fastest growing of all the significant industries. Job opportunities will be further enhanced with the addition of Amy’s Kitchen. The natural and organic food manufacturer is investing nearly \$100 million to build a 500,000 square-foot manufacturing facility in Goshen, New York, creating nearly 700 jobs.</p>

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Marketing, Sales and Service		<ul style="list-style-type: none"> • Management Occupations (12.5%) <ul style="list-style-type: none"> - Advertising, Marketing, Promotions, Public Relations, and Sales Managers (10.9%) • Sales and Related Occupations (8.4%) <ul style="list-style-type: none"> - Supervisors of Sales Workers (7.8%) - Retail Sales Workers (8.7%) - Sales Representatives, Services (9.3%) - Demonstrators and Product Promoters (18.8%) 	-	

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<p>Science, Technology, Engineering & Mathematics</p>	<p>LIFE SCIENCES There are several companies in the Mid-Hudson that are leading the industry in providing solutions through research and development and collaborating with other life science institutions. One such company is Regeneron Pharmaceuticals, Inc. This science-driven biotechnology company headquartered in Tarrytown, New York, discovers and develops innovative medicines for the treatment of people with serious diseases. Regeneron, established in 1988 as a biotech start-up in New York City, is now the largest biotech company in New York State and one of the largest in the world.</p> <p>In June of this year, Governor Andrew M. Cuomo announced a new, groundbreaking public-private research collaboration to advance the diagnosis and treatment of tick-borne diseases. The New York State Department of Health Wadsworth Center Laboratory and Regeneron Pharmaceuticals, Inc. will collaborate to potentially develop improved diagnostics, prophylactics, and therapeutics for the diagnosis and treatment of tick-borne diseases, starting with Lyme disease.</p> <p style="text-align: center;">(continued on next page)</p>	<ul style="list-style-type: none"> • Computer and Mathematical Occupations (16.7%) <ul style="list-style-type: none"> - Mathematical Science (16.2%) • Architecture and Engineering Occupations (12.1%) <ul style="list-style-type: none"> - Engineers (16.2%) - Drafters, Engineering Technicians, and Mapping Technicians (12.6%) • Life, Physical, and Social Science Occupations (16.4%) <ul style="list-style-type: none"> - Life Scientists (17.1%) - Physical Scientists (16.9%) - Social Scientists and Related Workers (16.6%) - Life, Physical, and Social Science Technicians (14.7%) 	<p>Heavy and Civil Engineering Construction</p> <ul style="list-style-type: none"> - Operating Engineers and Other Construction Equipment Operators - Civil Engineers <p>Professional, Scientific, and Technical Services</p>	

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<p>Science, Technology, Engineering & Mathematics (continued)</p>	<p>The Mid-Hudson’s Life Sciences industry cluster has seen significant wage growth in the past year and since 2011, as seen in table 11. While this trend is positive, the data show significant decreases in average annual employment and the number of establishments in the region. On one hand, this may suggest that the types of jobs that employers are hiring for require more advanced skills and education levels, as evidenced by the growth in wages. It may also be that technological advances – i.e., automation – are eliminating the need for some positions, particularly ones that have a lower skill requirement. The Council has noted the findings of the Center for An Urban Future’s report “State of Work, The Coming Impact of Automation on New York.” While the life sciences industry is not specifically identified in the report as an industry at risk for increased automation, the functional roles that are listed - laboratory technicians, back office roles such as accounting and clerks - could be contributing factors to decreasing figures.</p>			

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<p>Transportation, Distribution & Logistics</p>	<p>The number of Mid-Hudson establishments in the Distribution cluster has grown by nearly 9% since 2011.</p> <p>The Distribution cluster has seen significant growth in jobs since 2011 (23%).</p> <p>Wage growth has been steadily decreasing at 2% since 2011.</p>	<ul style="list-style-type: none"> • Transportation and Material Moving Occupations (13.7%) <ul style="list-style-type: none"> - Supervisors (12.6%) - Air Transportation Workers (8.6%) - Motor Vehicle Operators (15.0%) - Water Transportation Workers (16.7%) - Material Moving Workers (12.7%) 	<p>Warehousing and Storage</p> <ul style="list-style-type: none"> - Laborers and Freight, Stock, and Material Movers, Hand - Industrial Truck and Tractor Operators - Shipping, Receiving, and Traffic Clerks 	<p>The Hudson Valley Region has grown as a transportation hub in large part because of its proximity to major highways, especially in Orange County. Warehousing and storage (NAICS Industry 493) is the fastest growing among all the significant industries. The sector grew by a remarkable 45.5 percent from 2009 to 2014 and pays an average annual wage of \$44,500. Several big-box retailers operate distribution centers in the region. More job opportunities will arise from a number of proposed distribution center projects; most notably, FedEx plans to open two new facilities in Westchester County.</p>

¹ 2018 Progress Report - MID-HUDSON REGIONAL ECONOMIC DEVELOPMENT COUNCIL <https://regionalcouncils.ny.gov/mid-hudson>

² New York State Department of Labor Long-Term Industry Employment Projections, 2014-2024 <https://www.labor.ny.gov/stats/2014-2024-Statewide-and-Regional-Long-Term-Occupational-Projections.xls>

³ Significant Industries - New York State Department of Labor <https://labor.ny.gov/stats/Significant-Industries.shtm>